



Careers in Recruitment

What is recruitment?

Recruitment is an exciting and rewarding career which involves sourcing talented people for different businesses. As a recruitment consultant, you will be responsible for attracting candidates and matching them to temporary or permanent positions with client companies or internal vacancies. You will build and maintain relationships, understanding the recruitment needs and requirements of your clients.

Do you have the following traits?

- Confident and persuasive communicator
- Target driven
- Goal orientated
- People person
- Money motivated
- Excellent negotiation skills
- Good judge of character
- The ability to work under pressure

What does recruitment involve?

- 'Cold calling' companies to generate new business
- Negotiating fees
- 'Head-hunting' – finding and approaching candidates for executive or specialist jobs
- Evaluating candidate applications
- Screening and short-listing candidates
- Managing client accounts and meeting targets

What are typical job titles in recruitment?

- Resourcer
- Internal Recruiter
- Recruitment Consultant

What progression does recruitment offer?

A career in recruitment provides a versatile skill set that can be applied to other departments for future progression as well as allowing opportunities to progress into higher level recruitment and managerial roles such as:

- Senior Recruitment Consultant
- Sales
- Recruitment Manager
- HR

What courses are available?

- Sales Level 2, 3

What is a typical salary in recruitment?

As an apprentice:
£12,000 - £16,000 + bonuses

After course completion:
£16,000 - £22,000 + bonuses

Established recruitment professionals will often earn upwards of £40,000 per year including bonuses.

Why choose an apprenticeship?

An apprenticeship is a fantastic way to kick-start your career, allowing you to gain invaluable hands on experience alongside a nationally recognised certificate whilst earning money. At Apprenticeship Connect our apprenticeship courses are designed to teach you the essential skills and knowledge required to excel in your career.

**Call our recruitment hotline on
020 3828 1975
to kick-start your career today!**